



RESOLUTION NO. _____

BOARD LETTER APPROVAL

JOHN A. SMITH JR.
JOHN A. SMITH JR. (Apr 29, 2025 14:26 PDT)

JOHN A. SMITH JR.
Chief Administrative Officer

J. Quiñones

JANISSE QUIÑONES
Chief Executive Officer and Chief Engineer

DATE: April 24, 2025

SUBJECT: Agreement for Pinkerton Consulting & Investigations Inc., Executive Protection Services

SUMMARY

The proposed agreement (Agreement) is to obtain security services for the Chief Executive Officer and Chief Engineer (CEO-CE) for a term of 180 days, and for a total aggregate amount not to exceed \$262,224 (budgeted) from Pinkerton Consulting & Investigations Inc. (Pinkerton). The Agreement is a single source contract, however, Los Angeles Department of Water and Power (LADWP) did obtain proposals from multiple firms prior to selecting Pinkerton.

Under the Agreement, Pinkerton will provide security agents trained in personal safety, defensive tactics, travel security, and surveillance on an as needed basis to the CEO-CE. LADWP has recently identified multiple direct threats and security vulnerabilities to the CEO-CE which necessitate the award of the Agreement.

Consultant work is not guaranteed during the term of this Agreement.

City Council approval is not required.

RECOMMENDATION

It is recommended that the Board adopt the attached Resolution authorizing the Agreement.

ALTERNATIVES CONSIDERED

LADWP currently does not have the security capability to provide personal security services. As such, it is more feasible for LADWP to contract out private security detail who are highly qualified and trained to provide effective security and response, including

but not limited to, defensive tactics, travel security, and technical surveillance counter measures.

FINANCIAL INFORMATION

The Agreement is for a term of 180 days, and for a total aggregate amount not to exceed \$262,224 (budgeted). LADWP shall not be liable for payment of monies unless document proof of performed services, completed tasks, and deliverables requested are received and approved by an LADWP authorized representative(s) as outlined in the Agreement.

BACKGROUND

The wildfires that ignited and led to the Declaration of a Local Emergency by Mayor Bass, on January 7, 2025, have amplified the critical necessity to provide personal protective security services to LADWP's CEO-CE. Since the wildfires began, LADWP has received numerous threats to the CEO-CE's personal safety, some of which have required direct intervention by law enforcement personnel. As the head of the largest municipal water and power utility in the country, the LADWP CEO-CE regularly attends meetings and community events and conducts field visits to LADWP infrastructure that necessitate the need for personal security services. Since the fires first began, the LADWP CEO-CE has received security services from local law enforcement personnel, but such services are unable to continue due to a lack of available personnel.

Pinkerton is a comprehensive risk management firm offering executive protection and security consulting. Pinkerton dispatches professionals with backgrounds in military operations, counter surveillance, personal protection services, and former special forces staff to safeguard high-level personnel. Services offered include event security, secure car and driver, route planning and coordination with local law enforcement and public safety authorities.

Pinkerton has not been previously awarded a contract with LADWP. Pinkerton meets the requirements of this Agreement; no issues were found.

ENVIRONMENTAL DETERMINATION

Determine item is exempt pursuant to California Environmental Quality Act (CEQA) Guidelines Section 15060(c)(3). In accordance with this section, an activity is not subject to CEQA if it does not meet the definition of a project. Section 15378(b)(4) states that government fiscal activities that do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment do not meet that definition. Therefore, the request for qualifications for consulting services is not subject to CEQA.

CITY ATTORNEY

The Office of the City Attorney reviewed and approved the Agreement and Resolution as to form and legality.

ATTACHMENTS

- Procurement Summary
- Resolution
- Agreement

PROCUREMENT SUMMARY

1.	Recommended Vendor(s): Pinkerton Consulting and Investigation Inc.
2.	Procurement Type: Single Source
3.	Procurement Details: A. Contract Status: New B. Bid Advertisement Date: C. Pre-Bid Conference Date: D. Bid/Proposal Due Date: E. Number of Downloads of Solicitation: F. Number of Bids/Proposals Received: G. Protest Received:
4.	Buyer Assigned: Thuy Mauge
5.	Contract Administrator: John A. Smith Jr.
6.	LADWP System/Division: Joint/Office of the Chief Administrative Officer (CAO)
7.	Contact Person for Item: John A. Smith Jr.

A. Summary of Proposals Received

Proposals Received	Pinkerton	Global Guardian	Delta	Donovan
Original Period (180 Days)	\$262,224	\$435,170	\$546,000	\$667,800
Less Cash Term Discount (if applicable)	-	-	-	
Less LBPP (if applicable)	-	-	-	
Total Evaluated Amount	\$262,224	\$435,170	\$546,000	\$667,800

B. Evaluation of Proposals

LADWP requested proposals for personal security services from Pinkerton, Global Guardian, Delta Special Operations Corp. (Delta), Donovan Security Solutions Inc. LADWP solicited additional proposals from Sikich CP LLC and Allied Universal Services, but no responses were received from either company.

Pinkerton provided the overall lowest proposal for the personal security services. LADWP has determined the prices submitted by Pinkerton are fair and reasonable based on the solicitation of proposal received by LADWP.

C. Procurement History

Pinkerton has not been previously awarded a contract with LADWP.

D. Local Business Preference Program (LBPP)

The LBPP was not considered for award due to the urgency for this contract.

E. Additional Outreach Efforts Taken

The LADWP Office of the CAO contacted the Los Angeles World Airport Police, Los Angeles Harbor Police, and Los Angeles Police Departments requesting if they would enter into a Letter of Agreement to provide personal security services to the CEO. All cited limited staffing and on-going commitments prohibited them from entering into an agreement with LADWP.

F. Small Business Enterprises (SBE)/Disabled Veterans Business Enterprises (DVBE)/Minority Business Enterprises (MBE)/Women Business Enterprises (WBE)/Other Business Enterprises (OBE) Participation

The SBE/DVBE/MBE/WBE were not considered for this award due to the urgency for this contract.