



RESOLUTION NO. _____


BOARD LETTER APPROVAL


David W Hanson (Sep 26, 2024 13:16 PDT)

DAVID W. HANSON
Senior Assistant General Manager
Power System


Aram Benyamin (Sep 26, 2024 14:34 MDT)

ARAM BENYAMIN
Chief Operating Officer



JANISSE QUIÑONES
Chief Executive Officer and Chief Engineer

DATE: September 9, 2024

SUBJECT: Contract No. 680 for Underground Cable Accessories with OneSource Supply Solutions, LLC

SUMMARY

The proposed Contract No. 680 (Contract) is to purchase underground cable accessories for a term of one year with two one-year renewal options (estimated contract expiration date of October 2027) for an estimated expenditure of \$38,405,935 and an amount not to exceed \$48,007,419 (budgeted). The Contract is the result of a competitive bid process.

The cable accessories are for warehouse stock and will be used for new installations, to upgrade existing infrastructure, and to support the Power System Reliability Program (PSRP). PSRP requires the removal of aging underground distribution system cables, which are nearing the end of their design life, and the installation of new cables. When cable installations and replacements are performed, various types of cable accessories are required to perform the connections between cables and to make connections from cables to power system equipment. These materials will support the interconnection of new customers to the power system and assist in improving power system reliability through PSRP.

City Council approval is not required.

RECOMMENDATION

It is recommended that the Board of Water and Power Commissioners adopt the attached Resolution authorizing the award of Contract No. 680 (Contract) to OneSource Supply Solutions, LLC (OneSource), the lowest responsive bidder under Groups 1 through 7 after the combined award discount was applied.

ALTERNATIVES CONSIDERED

There are no other alternatives at this time. LADWP does not have the capability or facilities to fabricate the underground cable accessories included in this proposed contract. LADWP has historically purchased underground cable accessories. Failure to procure the underground cable accessories will reduce power system reliability.

FINANCIAL INFORMATION

The Contract is for a term of one year with two one-year optional renewal periods and is budgeted.

	<u>Minimum Expenditure</u>	<u>Estimated Expenditure</u>	<u>Maximum Expenditure</u>
Original Contractual Period	\$3,045,673	\$12,182,692	\$15,228,365
First Optional Period		12,791,826	15,989,783
Second Optional Period		13,431,417	16,789,271
Contract Total	\$3,045,673	\$38,405,935	\$48,007,419

LADWP agrees to a minimum expenditure of 25 percent and a maximum expenditure of 125 percent of the estimated expenditures. The maximum expenditure will not exceed \$48,007,419.

The total quotation of \$38,405,935 is approximately 25 percent lower than LADWP's estimated cost of \$51,499,861. The estimate was developed using an average of budgetary pricing obtained from multiple vendors. The variance is attributed to competitive bidding and the application of a 15 percent combined award discount.

BACKGROUND

LADWP's 34.5 kiloVolt (kV) and 4.8kV underground power distribution systems are constructed of many segments of cable that are interconnected to create the system. These interconnections can be made through traditional splicing techniques, which create an irreversible connection. However, the materials furnished under this Contract allow for interconnections that can be disconnected, which is a necessary feature when connecting to certain types of equipment, or when isolating parts of the system to safely perform work. These cable accessories are for warehouse stock and support the day-to-

day work that occurs within the power system related to PSRP, connecting new customers, and performing repairs.

The specification is divided into seven groups that can be awarded separately. The items are grouped based on their function and compatibility. Based on past experience, LADWP was able to increase bidder participation by having separate groups.

OneSource has performed satisfactorily on previous and current contracts.

ENVIRONMENTAL DETERMINATION

Determine item is exempt pursuant to California Environmental Quality Act (CEQA) Guideline 15060(c)(3). In accordance with this section, an activity is not subject to CEQA if it does not meet the definition of a project. Section 15378(b)(4) states that government fiscal activities which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment do not meet that definition. Therefore, entering into a contract to purchase underground cable accessories is not subject to CEQA.

CITY ATTORNEY

The Office of the City Attorney reviewed and approved the Resolution as to form and legality.

ATTACHMENTS

- Procurement Summary
- Resolution

PROCUREMENT SUMMARY

1.	Recommended Vendor(s): OneSource Supply Solutions, LLC
2.	Procurement Type: Invitation for Bid (IFB)
3.	Procurement Details: A. Contract Status: Replacement B. Bid Advertisement Date: April 25, 2024 C. Pre-Bid Conference Date: N/A D. Bid/Proposal Due Date: June 5, 2024 E. Number of Downloads of Solicitation: 21* (3 primes, 18 subcontractors) F. Number of Bids/Proposals Received: 3 G. Protest Received: No
4.	Buyer Assigned: Kien Hua / Daisy Curaming
5.	Contract Administrator: David Karapetyan
6.	LADWP System/Division: Power System/ PCPEG
7.	Contact Person for Item: Daniel Baker

*Note: eRSP requires vendors to express interest either as a prime contractor or subcontractor only in order to download solicitation documents. Downloads do not necessarily accurately reflect unique vendor interests as multiple individuals in an organization can download solicitations.

A. Summary of Bids Received

GROUP I			
Term	CribMD	ONESOURCE	WESCO
Original Period	\$8,199,008	\$10,819,982	\$11,241,984
1 st Optional Period	\$8,199,008	\$11,360,982	\$11,804,083
2 nd Optional Period	\$8,199,008	\$11,929,031	\$12,394,287
Total of Bid Amount	\$24,597,003	\$34,109,995	\$35,440,354
Less Combined Award Discount	(\$409,950)	(\$5,116,499)	(\$5,316,053)
Less Cash Terms Discount (if applicable)	-	-	-
Less LBPP (if applicable)	-	-	-
Total Evaluated Amount	\$24,187,053 Non-responsive	\$28,993,496	\$30,124,301

GROUP II			
Term	CribMD	ONESOURCE	WESCO
Original Period	\$1,515,248	\$2,027,461	\$2,149,484
1 st Optional Period	\$1,515,248	\$2,128,834	\$2,256,958
2 nd Optional Period	\$1,515,248	\$2,235,276	\$2,369,806
Total of Bid Amount	\$4,545,744	\$6,391,571	\$6,779,248
Less Combined Award Discount	(\$227,287)	(\$958,736)	(\$1,016,887)
Less Cash Terms Discount (if applicable)	-	-	-
Less LBPP (if applicable)	-	-	-
Total Evaluated Amount	\$4,318,457 Non-responsive	\$5,432,835	\$5,762,361

GROUP III			
Term	CribMD	ONESOURCE	WESCO
Original Period	\$2,777,994	\$924,019	\$981,383
1 st Optional Period	\$2,777,994	\$970,220	\$1,030,452
2 nd Optional Period	\$2,777,994	\$1,018,731	\$1,081,975
Total of Bid Amount	\$8,333,982	\$2,912,970	\$3,093,810
Less Combined Award Discount	(\$416,699)	(\$436,946)	(\$464,072)
Less Cash Terms Discount (if applicable)	-	-	-
Less LBPP (if applicable)	-	-	-
Total Evaluated Amount	\$7,917,283 Non-responsive	\$2,476,025	\$2,629,739

GROUP IV			
Term	CribMD	ONESOURCE	WESCO
Original Period	\$397,776	\$86,845	\$89,294
1 st Optional Period	\$397,776	\$91,187	\$93,759
2 nd Optional Period	\$397,776	\$95,746	\$98,447
Total of Bid Amount	\$1,193,328	\$273,778	\$281,501
Less Combined Award Discount	(\$59,666)	(\$41,067)	(\$42,225)
Less Cash Terms Discount (if applicable)	-	-	-
Less LBPP (if applicable)	-	-	-
Total Evaluated Amount	\$1,133,662 Non-responsive	\$232,711	\$239,276

GROUP V			
Term	CribMD	ONESOURCE	WESCO
Original Period	\$915,143	\$394,346	\$416,532
1 st Optional Period	\$915,143	\$414,064	\$437,358
2 nd Optional Period	\$915,143	\$434,767	\$459,226
Total of Bid Amount	\$2,745,429	\$1,243,177	\$1,313,116
Less Combined Award Discount	(\$137,271)	(\$186,477)	(\$196,967)
Less Cash Terms Discount (if applicable)	-	-	-
Less LBPP (if applicable)	-	-	-
Total Evaluated Amount	\$2,745,429 Non-responsive	\$1,056,700	\$1,116,149

GROUP VI			
Term	CribMD	ONESOURCE	WESCO
Original Period	\$28,168	\$42,114	\$43,226
1 st Optional Period	\$28,168	\$44,219	\$45,387
2 nd Optional Period	\$28,168	\$46,430	\$47,657
Total of Bid Amount	\$84,504	\$132,763	\$136,270
Less Combined Award Discount	(\$4,225)	(\$19,914)	(\$20,441)
Less Cash Terms Discount (if applicable)	-	-	-
Less LBPP (if applicable)	-	-	-
Total Evaluated Amount	\$80,279 Non-responsive	\$112,849	\$115,830

GROUP VII			
Term	CribMD	ONESOURCE	WESCO
Original Period	\$45,447	\$37,811	\$36,252
1 st Optional Period	\$45,447	\$39,702	\$38,064
2 nd Optional Period	\$45,447	\$41,687	\$39,968
Total of Bid Amount	\$136,341	\$119,200	\$114,284
Less Combined Award Discount	(\$6,817)	(\$17,880)	(\$17,143)
Less Cash Terms Discount (if applicable)	-	-	-
Less LBPP (if applicable)	-	-	-
Total Evaluated Amount	\$129,524 Non-responsive	\$101,320	\$97,141

B. Evaluation of Bid

LADWP received 3 bids. CribMD submitted the lowest bid for Groups 1, 2, and 6. However, CribMD did not submit a complete mandatory bidding Form 14 with their bid. As a result, CribMD's bid was deemed non-responsive.

OneSource is the next lowest bidder for Groups I through VII due to the combined award discount and is in full compliance with IFB No. 680.

Prices recommended for the award have been determined to be fair and reasonable based on a competitive bidding process.

C. Procurement History

Service/Item History – Number of Times Item or Service has been Procured					
Contract/ PO No.	Contractor	Term of Contract	Start Date	Ending Date	Contract Amount
01942	Wesco Distribution Inc.	One Year with Two Optional One-Year Periods	12/04/2021	12/04/2024	\$3,494,821

OneSource has an extensive award history. The following table is a partial listing of annual Board-awarded contracts during the past 5 years.

Vendor Experience – Number of Contracts Vendor had with LADWP During the Past 5 Years					
Contract/ PO No.	Contract Description	Term of Contract	Start Date	Ending Date	Contract Amount
887B	Electrical Tape	One Year with Two Optional One-Year Periods	09/24/18	09/23/21	\$547,816
903	Fuse Refill Units	One Year with Two Optional One-Year Periods	08/16/18	08/15/21	\$1,262,418
705	Circuit Breakers, Power SF6, 34.5kV for Various Substation	One Year with Four Optional One-Year Periods	04/05/16	04/04/21	\$11,929,210
801C	Furnishing and Delivering Instrument Transformers	One Year with Two Optional One-Year Periods	12/18/17	12/17/20	\$1,575,377

D. Local Business Preference Program (LBPP)

The LBPP was not included in this Bid.

E. Additional Outreach Efforts Taken

In addition to the original bid list, the following outreach efforts were taken:

- The IFB was posted on the City of Los Angeles Regional Alliance Marketplace for Procurement website.
- The IFB was electronically advertised in eRSP for direct download.

F. Small Business Enterprises (SBE)/Disabled Veterans Business Enterprises (DVBE)/Minority Business Enterprises (MBE)/Women Business Enterprises (WBE)/Other Business Enterprises (OBE) Participation

Not applicable as this is a contract for materials.