

PROCUREMENT SUMMARY

1.	Recommended Vendor: United Waterworks, Inc. (United)
2.	Procurement Type: Invitation for Bid (IFB)
3.	Procurement Details: A. Contract Status: New B. Bid Advertisement Date: March 18, 2024 C. Bid/Proposal Due Date: April 18, 2024 D. Number of Downloads of Solicitation: 12* (11 primes, 1 subcontractor) E. Number of Bids/Proposals Received: 5 F. Protest Received: No
4.	Buyer Assigned: Jamie Vasquez
5.	Contract Administrator: Annika Tan
6.	LADWP System/Division: Water / Water Distribution Division
7.	Contact Person for Item: Annika Tan

*Note: eRSP requires vendors to express interest either as a prime contractor or subcontractor only in order to download solicitation documents. Downloads do not necessarily accurately reflect unique vendor interests, as multiple individuals in an organization can download solicitations.

A. Summary of Bids Received

Term	United	Famcon Pipe & Supply Inc.	S & J Supply Company	Ferguson Waterworks	Core & Main LP
Original Period	\$11,899,071	\$12,211,210	\$12,517,267	\$12,237,987	\$12,694,531
1 st Optional Period	\$12,266,289	\$12,587,480	\$12,904,361	\$13,094,646	\$13,377,488
2 nd Optional Period	\$12,645,049	\$12,975,369	\$13,321,284	\$14,011,270	\$14,150,340
Less: Cash Discount	(\$368,104)	(\$755,481)	(\$387,429)	(\$393,439)	-
Less: Local Business Preference Program (LBPP)	-	-	(\$1,000,000)	(\$1,000,000)	-
Total Evaluated Amount	\$36,442,305	\$37,018,578	\$37,355,483	\$37,950,465	\$40,222,359

B. Evaluation of Bid

LADWP received a total of five bids in response to IFB No. 459. United submitted the lowest bid.

Bid prices recommended for award have been determined to be fair and reasonable based upon a competitive bid process.

C. Procurement History

Service/Item History – Number of Times Item or Service has been Procured					
Contract/ PO No.	Contractor	Term of Contract	Start Date	Ending Date	Contract Amount
0921	United States Pipe and Foundry	One Year with Two Optional One-Year Periods	1/29/2019	1/28/2022	\$26,861,545
0609A	United State Pipe and Foundry	One Year with Two Optional One-Year Periods	8/26/2015	8/25/2018	\$18,099,057

0609B	HD Supply Waterworks, LTD	One Year with Two Optional One-Year Periods	8/26/2015	8/25/2018	\$657,846
0276	U.S. Pipe & Foundry Co.	One Year with Two Optional One-Year Periods	11/18/2011	11/17/2014	\$43,570,130

Vendor Experience – Number of Contracts Vendor had with LADWP During the Past 5 Years					
Contract/ PO No.	Contract Description	Term of Contract	Start Date	Ending Date	Contract Amount
25742	Pipe Water Ductile	One time purchase	8/22/2023	-	\$10,050
44769	Nipples, Ductile Iron	One time purchase	6/15/2023	-	\$70,861
44562	Ductile Iron Pipe and Accessories	One time purchase	1/12/2023	-	\$3,172,955
44484	Ductile Iron Nipple pipe and Rubber Gaskets	One time Purchase	12/14/2022	-	\$1,418,289

D. Local Business Preference Program (LBPP)

LBPP was included in this bid. S&J Supply Company and Ferguson Waterworks are certified Local Business Enterprises. However, LBPP was not a determining factor in the evaluation and recommendation of award for this Contract.

E. Additional Outreach Efforts Taken

In addition to the original bid list, the following outreach efforts were taken:

- The IFB was posted on the City of Los Angeles Regional Alliance Marketplace for Procurement website.
- The IFB was electronically advertised in eRSP for direct download.

F. Small Business Enterprises (SBE)/Disabled Veterans Business Enterprises (DVBE)/Minority Business Enterprises (MBE)/Women Business Enterprises (WBE)/Other Business Enterprises (OBE) Subcontracting Participation

Not applicable as this is a contract for materials.